



A *new* addition to the AuCom family of soft starters



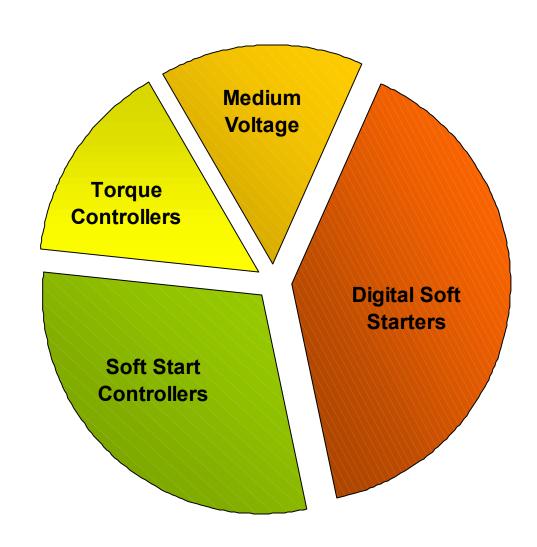






Soft Start Market Segmentation

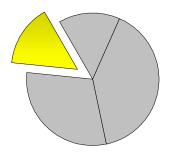
The soft start market is currently divided into four segments.







Torque Controllers



- Single phase control
- No motor protection
- Very low kW sizes
- Smallest segment (\$)

Key drivers:

• Size & price





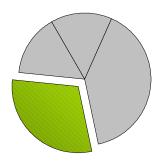


Allen Bradley STC





Soft Start Controllers



- Typically two phase control
- No motor protection
- Low-medium kW sizes
- Fastest growing segment (\$)

Key drivers:

• Size & price



Allen Bradley SMC2



Schneider LH4N2

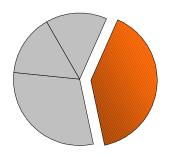


Siemens Sirius





Digital Soft Starters



- Three phase control
- Motor and system protection
- Interface and indication
- All kW sizes
- Largest segment (\$)

Key drivers:

• Sophistication & features



Allen Bradley SMC Dialog Plus



Schneider ATS48



Siemens Sikostart

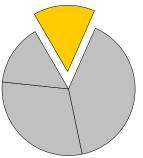


AuCom IMS2





Medium Voltage Soft Starters



- 2.3 ~ 13 kV
- Full featured
- All kW sizes
- Specialist market

Key drivers:

 Sophistication & engineering support



Benshaw, Motortronics, AB, Solcon





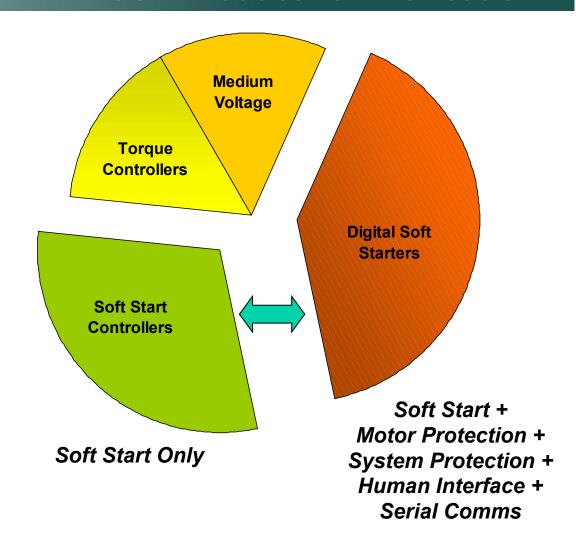
Market Opportunity

A technology gap exists between the soft start controller and digital soft starter segments.

Soft start controllers provide voltage ramp soft start technology. Typically only 3 user settings.

Digital soft starters provide all that is possible in electronic motor starting. Typically 50+ user settings.

What about clients requiring soft start and essential motor protection features only?



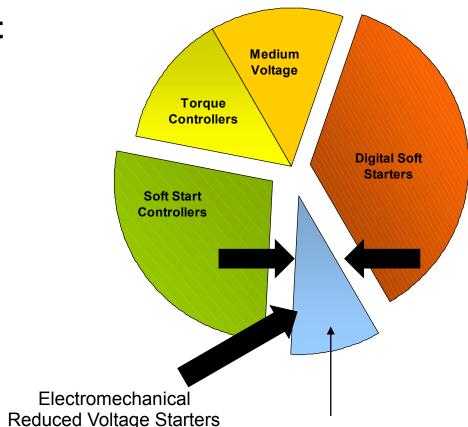




Compact Soft Starters – the newest Market Segment

The compact soft start market segment will:

- Take clients away from the soft start controller market
- Take clients from the digital soft starter market
- Attract new clients to soft start from other reduced voltage starting systems



Compact Soft Starters

Soft start + essential motor protection features in a single compact package





The CSX Series





The Range

2 Styles

CSX - without motor protection CSX*i* - with motor protection

11 Models

• 7.5 ~ 110 kW @ 400 VAC

2 Voltage Ranges

- 200 440 VAC
- 200 575 VAC

Protection

- IP20 (7.5 ~ 55 kW)
- IP00 (75 ~ 110 kW)

Approvals

- CE
- UL508
- CSA
- CCC
- C√







Compact Soft Starter
Current limit soft start

+ motor protection





Soft Start Controller

Voltage ramp soft start/stop



Common Specifications













The Range

3 Frame Sizes

There are three frame sizes in the CSX range.

7.5 ~ 30 kW



37 ~ 55 kW



75 ~ 110 kW



CSX and CSX*i* models can be identified by their colour.











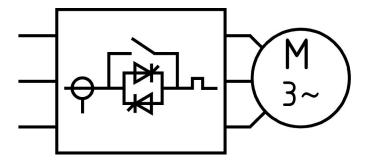


Integral Bypass Contactors

CSX series soft starters feature integral bypass contactors.

CSX ratings are expressed using the AC53b utilisation codes.

The internal bypass contactors allow CSX starters to be easily installed into switchboards or motor control cubicles without need for extra ventilation or external bypass contactors.





Ratings

The CSX model code specifies a typical kW size assuming a 400 VAC supply, allowing for the following start conditions.

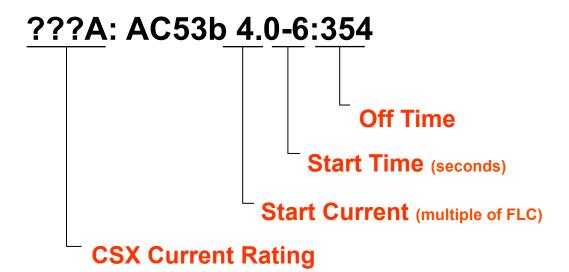
- 400% start current
- 6 seconds start time
- 10 starts per hour (≤ 30 kW)
- 6 starts per hour (≥ 37 kW)

CSX soft starter ratings are superior to most competing soft start controllers and compact soft starters.

The CSX User Manual lists starter ratings for other start duties.









Supply Voltages

All CSX models are available in two mains supply voltage ranges.

CSX-090-<u>V4</u>-C1

Maximum Voltage Rating

V4 = 200-440 VAC 50/60 Hz

V6 = 200-575 VAC 50/60 Hz





Control Voltages

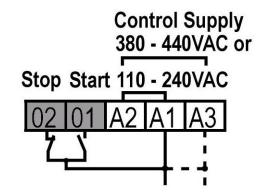
All CSX models are available in two control voltage configurations.

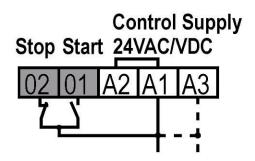


Control Supply Voltage

C1 = 110-240 VAC or 380-440 VAC

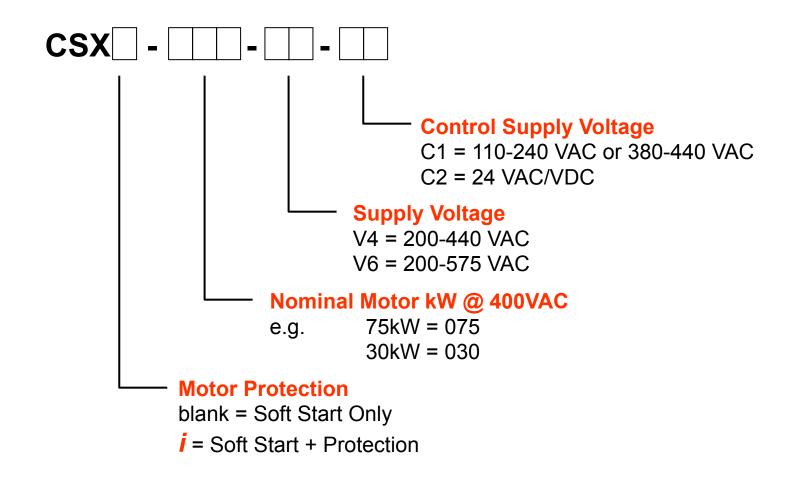
C2 = 24 VAC / VDC







Model Code





The CSX Range

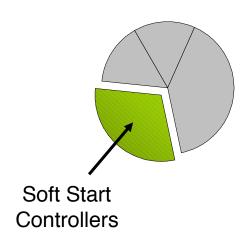






Soft Start Controller Market Segment







Voltage Ramp Soft Start

Competes with:

- Siemens Sirius
- Schneider LH4 N2
- Allen Bradley SMC2

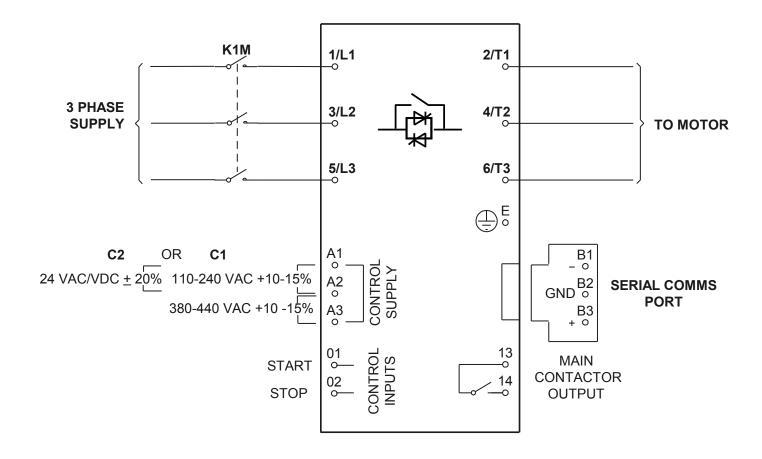




Electrical Schematic







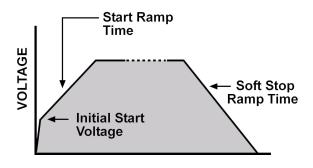




Adjustments

Three adjustments can be made on the CSX soft starters:

- Initial Start Voltage
- Start Ramp Time
- Soft Stop Ramp Time













Indication

Two LED indicators are provided on CSX soft starters:

- Ready
- Run

Each LED can be off, on or flashing.

	READY LED	RUN LED
	· · · · · · · · · · · · · · · · · · ·	Motor Running
- X -	Tripped	Starting/Stopping





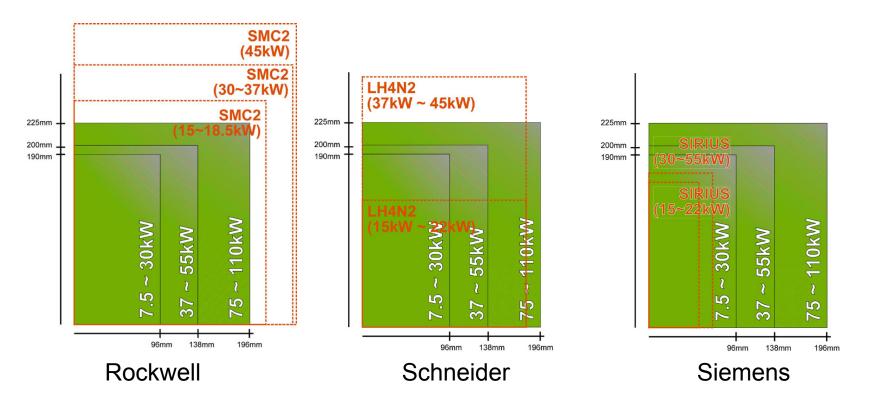






Physical Size





CSX soft starters are smaller than most competing brands





Feature Comparisons





Soft Start

- TVR

Soft Stop

LED Indication

Relay Outputs

Serial Comms

Remote Display

CSX	SMC2 AB	LH4N2 SCHNEIDER	3RW SIEMENS
•	•	•	•
•	• **	•	•
2		2	2
1	2 **	2 *	2
MODBUS DeviceNet Profibus, ASI **			ASI **
• * *			

CSX features are the equal of market leaders, with supeiror communications options







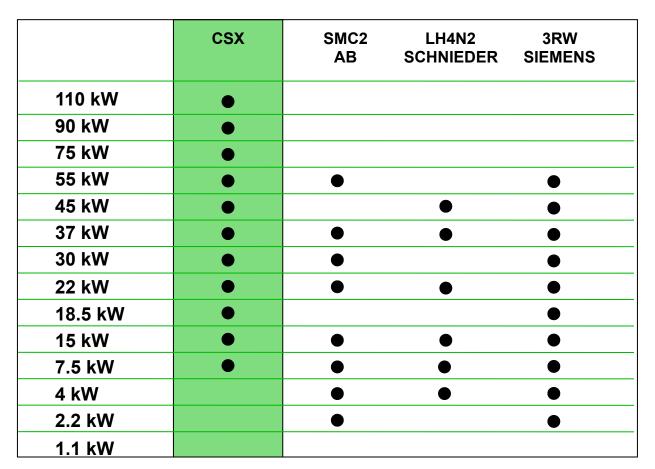
* 1 x Standard / 1 x Optional

* * Optional



kW Range





CSX soft starters cover larger kW motors



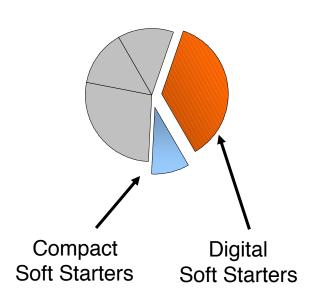
The CSXi Range

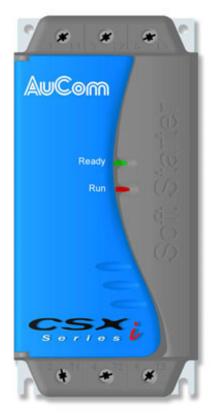






Compact Soft Start Market Segment







Current Limit Soft Start and Motor Protection

Competes directly with other compact starters:

- Allen Bradley SMC-3
- WEG SSW-05

Competes against Digital Soft Starters where top-end functions not required:

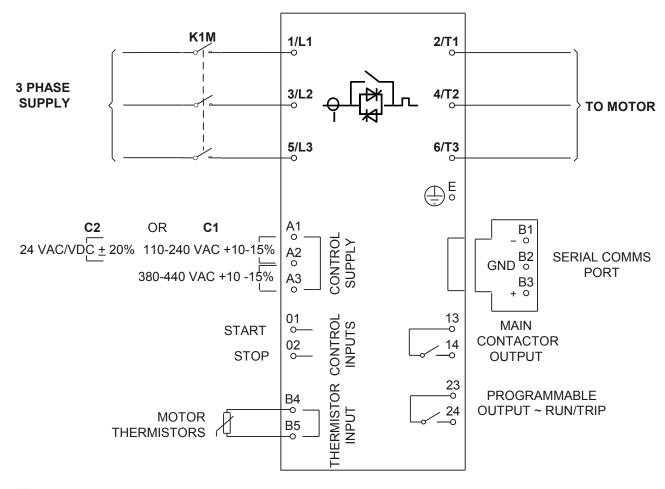
- IMS2
- Schneider ATS48
- Allen Bradley Dialog Plus





Electrical Schematic





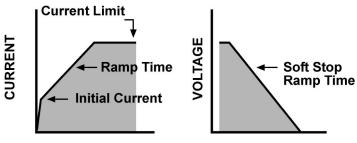




Adjustments

Eight adjustments can be made on the CSX*i* soft starters:

- Current Limit
- Current Ramp
- Stop Ramp Time
- Motor FLC
- Motor Trip Class
- Excess Start Time
- Phase Sequence Protection
- Auxiliary Relay Function











Indication

Two LED Indicators are provided on CSX*i* soft starters:

- Ready
- Run

Each LED can be off, on or flashing.

1/2					
	READY LED	RUN LED			
•	Ready	Motor Running			
-` ऴ ਂ-	Tripped	Starting/Stopping			
	(See codes)				
Trip Codes					
1. Ph	ase Loss	5. Phase Imbalance			
2. Ex	cess Start Time	6. Supply Frequency			
Motor Overload		7. Phase Sequence			
4. Th	ermistor	8. Serial Comms			









Physical Size

CSX*i* soft starters are considerably smaller than the IMS2 and other brands they compete against.



CSXi 7.5 ~ 30 kW



CSXi 37 ~ 55 kW



CSXi 75 ~ 110 kW





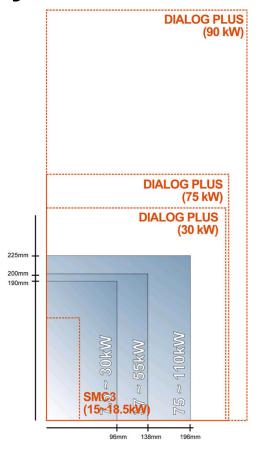
IMS2 7.5 ~ 55 kW





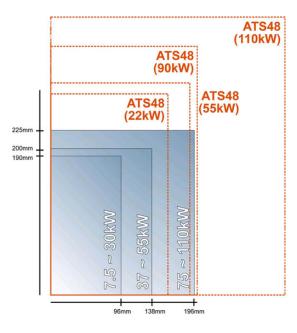
Physical Size



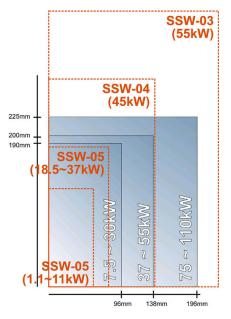


Allen Bradley
Dialog Plus





Schneider ATS48



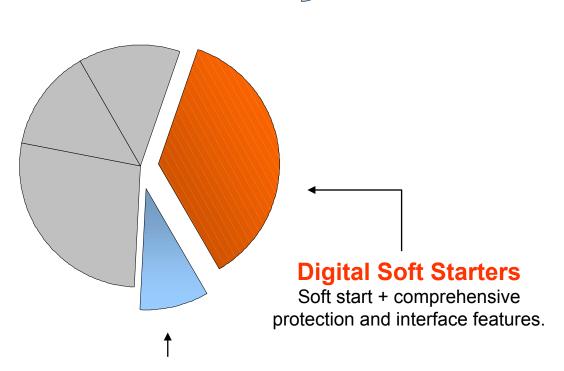
WEG SSW



Feature Comparisons

The CSXi competes directly against other compact starters as well as digital soft starters.

Digital soft start customers not using the advanced functions available in these products will be attracted by the CSX*i* size, price and feature set.



Compact Soft Starters

Soft start + essential motor protection features in a compact package.





Feature Comparisons





Soft Start

- Voltage ramp
- Current limit
- Current ramp
- Torque control
- Kickstart
- Dual parameter sets

Soft Stop

Compact Starters		Digital Starters			
SMC3 AB	SSW-05 WEG	CSXi	IMS2		ATS48 SCHNEIDER
•	•				
•		•	•	•	•
•			•	•	•
•			•	•	•
•	•	•	•	•	•

All the most commonly used soft start and soft stop features are provided by the CSXi soft starters





Feature Comparisons





Protection

- Overload
- Phase rotation
- Phase imbalance
- Motor thermistor
- Excess start time
- Shorted SCR
- Supply fault
- Undercurrent
- Shearpin
- Auxiliary trip
- Starter overtemperature

Compact Starters		Digital Starters			
SMC3 AB	SSW-05 WEG	CSXi	IMS2	DIALOG PLUS AB	S ATS48 SCHNEIDER
	•				
•	•	•	•	•	•
•	•	•	•	•	•
	•	•	•		•
•	•	•	•	•	•
			•	•	•
			•	•	•
•			•	•	•

CSXi soft starters include all the most commonly required protection features



Feature Comparisons





Auto-Reset

4-20mA Output

Relay Outputs

- Trip (common)
- Trip (individual faults)
- Line contactor
- Run
- High current flag
- Low current flag
- Motor overload flag

Compact Starters			Digital Starters		
SMC3 AB	SSW-05 WEG	CSXi	IMS2	DIALOG PLUS AB S	ATS48 CHNEIDER
			•	•	•
		*			•
2	2	2	4	3	3
•		•	•	•	•
•	•	•	•	•	•
	•		•	•	•
			•	•	•

CSXi soft starters include all essential relay functions







Feature Comparisons





Numeric Display

Trip Log

Parameter Protection

Serial Comms

Comp	Compact Starters		Digital Starters		
SMC3 AB	SSW-05 WEG	CSXi	IMS2		ATS48 SCHNEIDER
	*	*	•	•	•
			•	•	•
			•	•	•
	•	*	•	*	*

CSXi models have extensive communications options

* Optional









kW Range Compact Soft Starters





	CSXi	SMC3 AB	SSW-05 WEG
110 kW	•		
90 kW	•		
75 kW	•		
55 kW	•		
45 kW	•		•
37 kW	•		
30 kW	•		•
22 kW	•		•
18.5 kW	•	•	
15 kW	•	•	•
7.5 kW	•	•	•
4 kW		•	•
2.2 kW			
1.1 kW		•	•



CSXi soft starters cover larger kW motors



CSXi Series

kW Range Digital Soft Starters

	CSXi	IMS2 DIALOG PLUS ATS48 AB SCHNEIDER
> 220 kW		• • •
185 kW		•
132 kW		• • •
110 kW	•	•
90 kW		• • •
75 kW		• • •
55 kW		•
45 kW		• • •
37 kW		•
30 kW		•
22 kW		• • •
18.5 kW		• • •
15 kW		• •
7.5 kW	•	•

CSXi soft starters cover all but the largest motor sizes



Accessories











Remote Operator



- Push button control (start, stop, reset)
- Operational LEDs (start, run, trip, RS485)
- Trip codes



- Push button control (start, stop, reset)
- Operational LEDs (start, run, trip, RS485)
- Trip codes
- Current display
- Motor temperature display
- 4-20mA output current







Serial Comms

An optional Serial Comms plug-in module is available for the following protocols:

- MODBUS
- DeviceNet
- Profibus
- AS-i









PC Software

The CSX soft starters can be controlled and monitored, but not programmed, using the PC Software.







Feature Summary





Competitive Advantages

CSX *plus* **CSX***i*: two product types increases competitiveness by allowing selection of the product type that best matches client needs.

Compact Size: physically small compared to competition.

Built-in Bypass Contactor: makes installation simple and reduces ventilation requirements.

Current Controlled: superior start performance over TVR controllers.

Motor Protections: overload, phase loss, phase rotation, excess start time, motor thermistor, supply fault.

Extensive kW Range: wide range up to 110 kW.

Serial Communications: MODBUS, DeviceNet, Profibus, AS-i.



Advanced Accessories: Remote Operator, PC Software



An Integrated Package

PC Software Control Manitoring

Control Monitoring Programming



Serial Comms

ASCII, Modbus DeviceNet, Interbus Profibus

RCM

Remote Operator Current Meter Status Display Local Push Buttons

CSX

Soft Start 15~200 A 200-575 VAC

CSXi

Soft Start Motor Protection 15~200 A 200-575 VAC

IMS2

Fully Featured 18~2360 A 200-690 VAC Marine Version

MVS

Fully Featured 50~460 A 2300~7200 VAC

RS 485















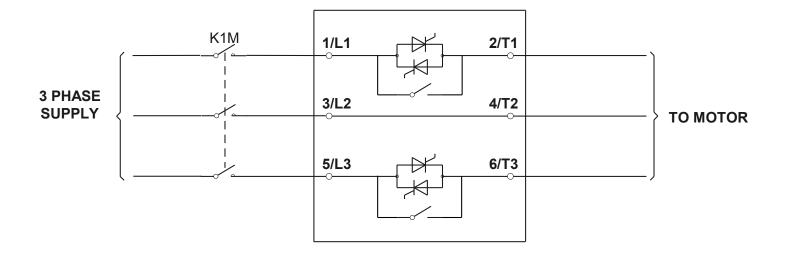








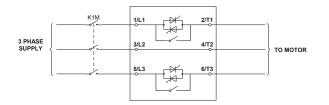
Two Phase Control







Two Phase Control



Depending on their design, soft starters control one, two or three phases.

The CSX controls only two phases because this allows the product to be smaller and more price competitive.

Many soft start customers do not know and/or care how many phases are controlled by the soft start products they use. Price, size and functionality are most important.

However there will be some customers and competitors who will question two phase control. The two main arguments relate to output waveforms and electrical isolation.

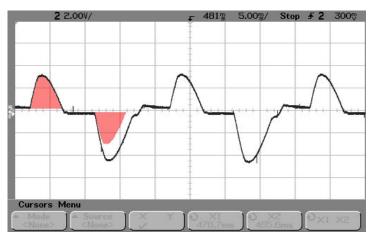




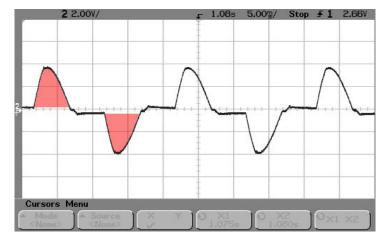
Two Phase Control Output Waveforms

Three phase control is perceived by many as technically superior to two phase control.

In the past soft starters using two phase control have caused extra heating in the motor and require higher starting currents because the output waveform is not symmetrical.



Typical Two Phase Controller Waveform



Typical Three Phase Controller Waveform





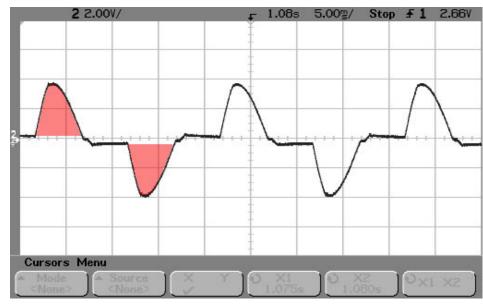
Equi-Vec[™]

CSX soft starters control only two phases, but include Equi-Vec[™] balanced vector control technology.

Equi-Vec[™] balances the output waveform making it symmetrical.

This eliminates previous limitations of two phase controllers such as:

- Limited starts per hour
- Limited to light loads only
- Limited to motor < 55 kW



Equi-Vec[™] Waveform



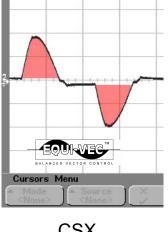




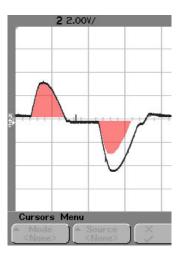
Superior Performance

Equi-Vec[™] allows the CSX to provide superior performance over existing two phase controllers.

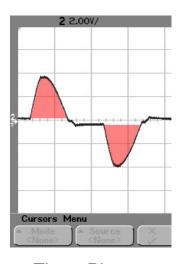
This creates a sales advantage against existing two phase controllers as well as nullifying preference for three phase control.



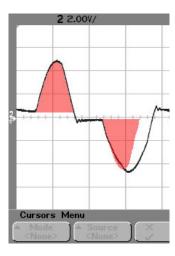
CSX Starting Waveform



Siemens Sirius Starting Waveform



Three Phase Starting Waveform



Schneider LH4
Starting Waveform





Line Contactors

- Q. CSX soft starters control only two phases, leaving one phase connected to the supply. Does this mean an additional line contactor must be employed in a circuit breaker/CSX motor branch circuit?
- A. No. Use of a two phase soft starter does not require an additional line contactor as compared with a three phase soft starter.

Like switches, contactors and other semiconductor devices, two phase soft starters are acceptable devices for operational switching of motors.

Note however that regulations also generally require use of a switching device that provides a break function. Typically this is a circuit breaker.





Isolation

Q. Can the CSX provide electrical isolation between the supply and motor terminals?

A. No, nor can any form of electronic switching device including three phase soft starters or frequency converters.

If work is to be carried out on a motor the switching device (soft starter, frequency converter, etc) must be switched off by means of a disconnection device such as a circuit breaker or isolator.





CSX Installations

The requirements for motor switching and isolation are the same for three phase and two phase soft starters.

CSX soft starters are most simply installed with a Motor Protection Circuit Breaker.

CSX*i* soft starters are most simply installed with a System Protection Circuit Breaker fitted with a shunt trip.

